

## Career StorySelling I

### Ideal Candidate Profile

Company:

Position:

Responsibilities:

1)

2)

HARD SKILLS / KNOWLEDGE	SOFT SKILLS / INTERPERSONAL	PERSONALITY
1)	1)	1)
2)	2)	2)
3)	3)	3)

**Examples of Skills & Personalities\***

<b>HARD SKILLS / KNOWLEDGE</b>	<b>SOFT SKILLS / INTERPERSONAL</b>	<b>PERSONALITY</b>
<ul style="list-style-type: none"> <li>- Analytical (strategic, creative, critical, structural)</li> <li>- Quantitative</li> <li>- Planning</li> <li>- Budgeting</li> <li>- Financial analysis</li> <li>- Statistics</li> <li>- Software (statistical, accounting, others)</li> <li>- Programming</li> <li>- Project planning</li> </ul>	<ul style="list-style-type: none"> <li>- Team engagement</li> <li>- Team leadership</li> <li>- Relationship building (Partnerships / Selling)</li> <li>- Presenting</li> <li>- Public speaking</li> <li>- Conflict management</li> <li>- Negotiations</li> <li>- Cross-cultural management</li> </ul>	<ul style="list-style-type: none"> <li>- Achievement oriented</li> <li>- Action oriented</li> <li>- Collaborative</li> <li>- Friendly</li> <li>- Innovative</li> <li>- Conservative</li> <li>- Detail-oriented</li> <li>- Calm</li> <li>- Extroverted</li> <li>- Introverted</li> </ul>

\* Please use other descriptor words that best illustrate the required skills / personality