

## **Week 1: Are You Ready for Networking Success?**

### **Group Coaching Session**

#### **Instructions:**

Designate today's

- Facilitator
- Time keeper

#### **Exercise #1 (15 min)**

1. Find a partner
2. Share your "Job and Ideal Candidate Profile"
3. Review using your "Feedback Form"

#### **Exercise #2 (15 min)**

1. Practice giving your answer to the following questions to your partner
  - a. Why are you qualified for this job?
  - b. What are the critical industry trends to watch?
  - c. What aspect of the job interests you most?
2. Assess your partner using their "Feedback Form"
3. Switch roles and repeat 1 and 2 above

#### **Exercise #3 (15 min)**

1. "Takeaways Review and Plan"
2. Takeaway Materials
  - a.  Research Report
  - b.  Job and Industry Research Profile
  - c.  My answers to related networking questions
3. Submit questions for Expert Coaching Session on problem areas and general networking questions

